Work Relationships: Influence Inclusion and Impact

Category: Professional & Leadership Development | **Vendor:** Various

Duration: 16.00 hours (2 days) **13.0 CPD Hours** **Rating:** ⭐ 4.6 (5,878 reviews)

Course Information

Delivery Format: Instructor Led - Online

Course Overview

People have the unique ability to come together, specialize, organize, collaborate, delegate share experiences and learn. This instinctive drive to form teams may be our most effective evolutionary trait, allowing us to achieve continuous improvements in the face of change. The team knowledge and the wisdom and experience that we pass on has been exponentially enriched by technology. Our work relationships do more than allow us to achieve tasks, they allow us to innovate, grow and adapt to change. Change has never been so rapid or so vast as today. Our dynamic global economy is characterized by relentless change and an almost infinite and immediate access to information. Teams form and dissolve across languages, cultures, backgrounds, generations and disciplines. The ability to embrace this diversity and dynamicity will determine your ability to lead your teams to new successes and new opportunities.

About This Course

People have the unique ability to come together, specialize, organize, collaborate, delegate share experiences and learn. This instinctive drive to form teams may be our most effective evolutionary trait, allowing us to achieve continuous improvements in the face of change. The team knowledge and the wisdom and experience that we pass on has been exponentially enriched by technology. Our work relationships do more than allow us to achieve tasks, they allow us to innovate, grow and adapt to change. Change has never been so rapid or so vast as today. Our dynamic global economy is characterized by relentless change and an almost infinite and immediate access to information. Teams form and dissolve across languages, cultures, backgrounds, generations and disciplines. The ability to embrace this diversity and dynamicity will determine your ability to lead your teams to new successes and new opportunities.

Who Should Attend

Individual Contributors, Supervisors, Managers, Directors

Learning Outcomes

Upon successful completion of this course, participants will be able to:

Build workplace relationships based on mutual trust and respect Collaborate effectively through influence and persuasion Work with resistance to gain commitment and buy-in Enhance interpersonal relationships Apply techniques to move towards high-quality conversation Influence others through sharing perspectives and opinions constructively Use logic and emotion to persuade and collaborate Identify ways of sharing thoughts and opinions constructively Prepare for and conduct simple negotiations

Detailed Course Outline

1 - The Importance of Interpersonal Skills

2 - Elements of Influence Power and Persuasion

3 - A Network of Influence

4 - Influence Strategies

5 - Overcoming Resistance

6 - Verbal Communication Techniques

7 - Non-Verbal Communication

8 - The Art of Conversation

9 - Summary

Frequently Asked Questions

Q: What delivery options are available for Work Relationships: Influence Inclusion and Impact?

We offer multiple delivery formats:

- Live Instructor-Led Classroom Online (Virtual/Live Online)
- Traditional Instructor-Led Classroom Training (ILT)
- On-site delivery at your offices anywhere in United Kingdom
- Private dedicated courses customized for your team

Q: How many CPD hours does this course provide?

The 2-day Work Relationships: Influence Inclusion and Impact course provides up to 13.0 CPD hours of structured learning. CPD certificates can be provided upon request.

Q: What is the duration of the Work Relationships: Influence Inclusion and Impact training?

The training takes place over 2 day(s), with each day lasting approximately 16.00 hours including breaks for lunch and refreshments.

Q: Do you provide corporate training for Work Relationships: Influence Inclusion and Impact?

Yes, we provide corporate training, dedicated training, and closed classes for Work Relationships: Influence Inclusion and Impact. Training can take place anywhere in United Kingdom including London, Manchester, Birmingham, Edinburgh, or live online allowing teams from across United Kingdom or internationally to attend.

Q: Why choose Nexus Human for Work Relationships: Influence Inclusion and Impact?

Nexus Human is recognized as one of the leading training providers. Our trainers have won multiple awards including:

- Small Firms Best Trainer Award
- National Training Partner of the Year (Ireland) - Multiple Years
- Global Top 30 Instructor Awards (2012, 2019, 2021)
- Tech Excellence Award Nominations
- Learning Performance Institute (LPI) External Training Provider Sponsor 2024

Q: Are there any discount codes available?

Yes! Use discount code **PENPAL5** when booking your Work Relationships: Influence Inclusion and Impact training. Please note that only one discount code can be used per booking and cannot be combined with other special offers.

Nexus Human

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