Interpersonal Skills

Category: Professional & Leadership Development | **Vendor:** Various

Duration: 8.00 hours (1 days) **6.5 CPD Hours** **Rating:** ⭐ 4.6 (5,878 reviews)

Course Information

Delivery Format: Instructor Led - Online

Course Overview

We’ve all met that dynamic, charismatic person that just has a way with others, and has a way of being remembered. This workshop will help participants work towards being that unforgettable person by providing communication skills, negotiation techniques, tips on making an impact, and advice on networking and starting conversations.

About This Course

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Detailed Course Outline

1 - Getting Started

- Icebreaker
- Housekeeping Items
- The Parking Lot
- Workshop Objectives

2 - Verbal Communication Skills

- Listening and Hearing: They Aren’t the Same Thing
- Asking Questions
- Communicating with Power

3 - Non-Verbal Communication Skills

- Body Language
- The Signals You Send to Others
- It’s Not What You Say, It’s How You Say It

4 - Making Small Talk and Moving Beyond

- The Four Levels of Conversation

5 - Moving the Conversation Along

- Asking for Examples
- Using Repetition
- Using Summary Questions
- Asking for Clarity and Completeness

6 - Remembering Names

- Creating a Powerful Introduction
- Using Mnemonics
- Uh-Oh…I’ve Forgotten Your Name

7 - Influencing Skills

- Seeing the Other Side
- Building a Bridge
- Giving In Without Giving Up

8 - Bringing People to Your Side

- A Dash of Emotion
- Plenty of Facts
- Bringing It All Together

9 - Sharing Your Opinion

- Using I-Messages
- Disagreeing Constructively
- Building Consensus

10 - Negotiation Basics

- Preparation
- Opening
- Bargaining
- Closing

11 - Making An Impact

- Creating a Powerful First Impression
- Assessing a Situation
- Being Zealous without Being Offensive

12 - Wrapping Up

- Words from the Wise
- Review of Parking Lot
- Lessons Learned
- Completion of Action Plans and Evaluations

Frequently Asked Questions

Q: What delivery options are available for Interpersonal Skills?

We offer multiple delivery formats:

- Live Instructor-Led Classroom Online (Virtual/Live Online)
- Traditional Instructor-Led Classroom Training (ILT)
- On-site delivery at your offices anywhere in United Kingdom
- Private dedicated courses customized for your team

Q: How many CPD hours does this course provide?

The 1-day Interpersonal Skills course provides up to 6.5 CPD hours of structured learning. CPD certificates can be provided upon request.

Q: What is the duration of the Interpersonal Skills training?

The training takes place over 1 day(s), with each day lasting approximately 8.00 hours including breaks for lunch and refreshments.

Q: Do you provide corporate training for Interpersonal Skills?

Yes, we provide corporate training, dedicated training, and closed classes for Interpersonal Skills. Training can take place anywhere in United Kingdom including London, Manchester, Birmingham, Edinburgh, or live online allowing teams from across United Kingdom or internationally to attend.

Q: Why choose Nexus Human for Interpersonal Skills?

Nexus Human is recognized as one of the leading training providers. Our trainers have won multiple awards including:

- Small Firms Best Trainer Award
- National Training Partner of the Year (Ireland) - Multiple Years
- Global Top 30 Instructor Awards (2012, 2019, 2021)
- Tech Excellence Award Nominations
- Learning Performance Institute (LPI) External Training Provider Sponsor 2024

Q: Are there any discount codes available?

Yes! Use discount code **PENPAL5** when booking your Interpersonal Skills training. Please note that only one discount code can be used per booking and cannot be combined with other special offers.

Nexus Human

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